

Case Study: Conceal

Toyota Tanzania

Driving Cybersecurity Resilience at Toyota Tanzania

Overview

Toyota Tanzania, a prominent player in the automotive industry, has a rich history rooted in East Africa. With a legacy dating back to 1825, the Karimjee family introduced the Toyota brand, which has since become synonymous with quality, reliability, and innovation. Operating in vehicle importation, spare parts distribution, and after-sales services, Toyota Tanzania is committed to the global after-sales service standard, known as "Kodawari."

In an era of digital transformation, the automotive industry faces evolving cybersecurity challenges. Connected vehicles, intricate in-car systems, and the proliferation of Internet of Things (IoT) devices increase the attack surface. Abdulaziz Raudha, IT Manager at Toyota Tanzania, sheds light on the complexities: "People are browsing on various devices; how do you protect them all? You can secure your computers on your network perimeter, but how do you manage remote endpoint devices?"

Challenge

Despite conventional security measures, Toyota Tanzania encountered a critical challenge: the vulnerability of saved credentials. Raudha recounts an incident where hackers targeted the CEO and directors, exploiting saved credentials to gain unauthorised access, emphasising that even seemingly secure networks are susceptible.

Solution

Enter Conceal, a transformative solution described by Raudha as an "armour for most things we are not aware of. "Conceal's Zero Trust approach and AI-driven technology offered a game-changing paradigm in cybersecurity. Raudha highlights the significance: "As we move with technology and IoT takes place, humans have weaknesses. You can't rely 100% on humans. Conceal spots small things that we might not pick up."

The Result

Conceal's implementation proved instrumental in bolstering Toyota Tanzania's cybersecurity posture. Raudha praises the solution's seamlessness, reporting capabilities, and intelligence: "It actually makes my life so much easier. AI is a game-changer technology. You can relax at home knowing you are secure." The isolation of users on sites and the proactive identification of potential threats showcased Conceal's effectiveness.

ConcealBrowse's intelligence engine and Zero Trust isolation technology, combined with Grove's advanced cybersecurity solutions, create an ideal defence for your digital assets and brand. Our AI-driven browser isolation tool dynamically analyses code and moves suspicious elements to a secure cloud-based isolation environment, ensuring proactive threat mitigation.

"I am still to find a solution that does what Conceal does with AI. It's seamless, makes my life easier, sends reports, and has great intelligence."

**Abdulaziz Raudha, IT Manager,
Toyota Tanzania**

Conclusion

Abdulaziz Raudha expresses gratitude to Conceal and Grove for their assistance, emphasising the magnificence of Conceal's Zero Trust solution. Looking ahead, Raudha plans to expand the user base, confident in Conceal's ability to deliver unparalleled security. As Toyota Tanzania continues its commitment to excellence, Conceal stands as a vital partner in navigating the complexities of modern cybersecurity.



"Conceal checked so many boxes for the team at Toyota Tanzania, which made Conceal an obvious choice, a solution that delivers what it promises and so much more beyond the marketing. A solution which once was implemented was a set and forget solution, and real benefit was derived from day one, no lengthy ROI, immediate time to value!

Working with a knowledgeable IT Manager such as Abdulaziz is so reassuring, knowing he holds security as the primary focus for the organisation, and this should give the CEO whom he works closely with great confidence. His depth of experience and expertise is rare to find, as we see diminishing skills in Cyber and IT, Abdulaziz understands what is needed and delivers."

Bianca Dafel, Business Development Manager | GROVE

This case study illustrates not only the challenges faced by a leading automotive player but also the transformative impact of Conceal in fortifying cybersecurity defences in an ever-evolving digital landscape.